National Natural Gas Distribution Organization

Business Need:

ERP Project Orientation, Executive Education, & Project Plan Development

Abstract:

Our client is one of the nation's largest natural gas and energy distribution organizations. With operations in more than 30 states, this organization services more than half a million customers.

Case Study: Project Architecture & Management

Business Challenge & Client Vision

Having established an organizational requirement to upgrade their ERP technology, this client recognized that it first needed to educate it's executive leadership on the issues, risks, and opportunities inherent in today's ERP solutions. Among it's challenges, the organization was hindered by internal resource constraints, a multitude of recommendations from mid-level managers, and a variety of ineffective business processes that would demand substantive business process change. Oculus Consulting Group was asked to organize and deliver an executive-level forum that would educate client leadership on the current available technology options, devise a project management process that would help the client realize their vision of achieving a controllable implementation, and provide executives with a comfort that the selection and implementation could be achieved within the timeframes under consideration.

How Oculus Consulting Helped

Our engagement team was composed of project management experts with the multi-disciplinary background necessary to address project organization, administration, and reporting issues across the whole organization. Initial focus was to assist the client in understanding the landscape of technology solutions and why ERP was essential for their organization. Our experienced professionals executed a series of executive forums that culminated in our Project Planning Workshop and established a project management office which correlated project functions and responsibilities throughout the enterprise. Our experts facilitated a education process that focused on the value of ERP to our client, the business case for ERP acquisition and implementation, and the critical success factors that would be required to achieve success.

The Measurable Reality

Oculus Consulting Group was instrumental in helping this client understand the current ERP landscape, the value the project would create for the client, the role of process reengineering in the total solution, and an assessment of sufficient human capital to complete the project.

The executive leadership reported 100% approval of the forum outputs. Project team members also reported higher levels of project commitment from their executive team than they had experienced on other projects, greater understanding throughout the organization of ERP as a business initiative, and greater clarity of the strategic necessity for this project. Upon project completion, our client referred to the project kickoff, project management office, and executive forums as key differentiators and critical components in the reasons for a successful project.

Oculus Consulting Group

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A Professional Services Organization

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Another Example of Transforming an Organization's Vision into Measurable Reality!

To find out how Oculus Consulting can transform your vision into a measurable reality, please call 314.422.6365 or e-mail: oculus.consulting.group.llc@gmail.com.